

Deloitte and IBM

Ambitious innovation. Impactful solutions.



Who we are

The Deloitte and IBM alliance delivers leading-edge technology solutions that are custom fit to your needs—from seamless hybrid cloud strategies that prioritize business outcomes, to artificial intelligence solutions and managed services that democratize and unlock the power of data-driven insights, to advanced cyber risk solutions that protect organizations' most critical information data and mitigate risk in a constantly shifting landscape.

The combination of IBM's market-defining technology and Deloitte's trusted industry expertise is more than just an alliance—it's a catalyst for your organization to pursue digital evolution, a collaborator that seamlessly integrates with you to implement outcome-focused solutions that accelerates your pace of modernization. It's ambitious innovation and impactful outcomes, transforming your organization and using technology to build a better society.

OUR CORE SERVICE: Focused innovation you can believe in, from the combined expertise of two organizations you can trust.

The Deloitte and IBM difference

Our organizations have a deep understanding of today's market realities—because over nearly 25 years of collaboration, we've been an operative part of building them. We are a global alliance built for rapid impact, translating our decades of industry experience into solutions designed for transformative business outcomes.



Market-defining solutions delivering ambitious innovation

Our alliance is built for bold innovation, driving dynamic business outcomes with impactful solutions that move organizations—and our society—forward.

Together, our alliance works with your organization to pursue innovation not just for innovation's sake, but to collaboratively design practical solutions that meet the constantly-shifting needs of your market.



A 360-degree relationship built for measurable impact

Our alliance is far deeper than just an organizational affiliation: it's an embedded 360-degree relationship, spanning more than two decades, that drives value for clients, and for each other.

IBM and Deloitte's core values are distinctively aligned: unlocking innovation that advances the future, and building trust through practical client outcomes. We are synchronized for your benefit, unified in mission and ambition.



Experienced talent driving transformation through relationships

Our alliance provides experienced industry experts to not only help you implement and operate leading-edge solutions that drive real business impact, but to design an innovative, technology-enhanced culture that's built to propel your organization forward.

As a trusted collaborator, we'll stand by your organization's side as you push beyond the status quo—and into your industry's future.

Transforming organizations and building a better society

With a combination of market-defining solutions and deep industry know-how, the Deloitte and IBM alliance equips clients with the tools needed to succeed in today's modern market—and to bring ambitious innovation to life.



Seamless hybrid cloud

Build once, run anywhere. Our frictionless, standards-based approach to hybrid cloud reduces cloud complexity and provides an engineered cloud platform to meet migration and management demands across locations. We help streamline and simplify cloud operations and management.

Additionally, we help clients evolve legacy systems and bring focus to business transformation and ROI realization goals.



Data & Al

Our analytics-driven and Al-enabled solutions and managed services allow organizations of any size to improve operations and get the most out of their data.

Clients can make better, data-backed decisions that solve problems, optimize business outcomes, and free up their IT teams to focus on value-add initiatives with use cases like automated incident remediation, root cause correlation and validation, and end-user application monitoring.



Cyber risk

We help organizations secure their data, guard against breach vulnerabilities, and stay ahead of constantly evolving threats.

Working with our alliance is about more than instituting cyber solutions. It's about creating a lasting strategy that takes a holistic approach to sealing up clients' systems against the world's wide-ranging and evolving vulnerabilities. Our alliance focuses in areas such as identity and access management, modern SOC for the multi-cloud world, and zero trust.

for Population Health Management in Brazil (2020) Ready to get started?

Deloitte receives IBM Security Excellence Award in

Deloitte receives IBM Excellence Award for Systems

Deloitte recognized as an IBM Beacon Award finalist

Recent recognitions

Deloitte receives IBM Business Unit Excellence

Award: Cloud Service Partner of the Year for

• Deloitte receives Red Hat APAC Top Innovation

Deloitte receives Red Hat Innovation Award for

Deloitte receives IBM Geography Excellence Award: Top Latin America Build Partner of the Year (2021)

• Deloitte receives Red Hat APAC Top Global Systems

• Deloitte recognized as an IBM Beacon Award finalist

Deloitte receives Red Hat Partner of the Year award

HealthInteractive[™] (2021)

Partner award (2021)

Integrator award (2021)

Cloud Security (2020)

Integrators in Japan (2020)

Education Payroll Limited (2021)

for Digital Marketing Excellence (2021)

for State and Local Government (2020)

Deloitte receives IBM Beacon Award for

HealthInteractive™ in Montana (2020)

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Additional capability areas

From enterprise asset management and integrated workplace management to blockchain, our alliance provides the infrastructure organizations need to embrace their digital future.

Empowering agencies to build thriving communities



Through our Government and public services (GPS) work, we empower government agencies and citizens with the innovation and agility they need to accelerate change. Our solutions built on various IBM and Red Hat on-prem, cloud, and open source technologies include HealthInteractive™, HealthChoice™, Integrated Eligibility, <u>uFACTS™</u>, Software Factory, and more—all built, managed, and delivered to help citizens work more efficiently, constituents to connect more seamlessly, and organizations to run more intelligently.

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