

# Unleashing the Power of the Industrial Internet

Two market leaders, Deloitte Digital and GE Digital, have joined forces to transform the digital core, power the Industrial Internet of Things, and accelerate your return on investment.

## What is our relationship?

**The Deloitte Digital-GE Digital alliance** was formed to harness the market-making innovations and deep capabilities of Deloitte Digital and combine it with the industry-leading industrial internet platform, applications, and domain experience of GE Digital. With a laser focus on delivering transformational results and an agile approach, our alliance can accelerate your Industrial Internet of Things (IIoT) time-to-value.

**Our alliance can help you achieve** the business impact of real time data, industrial insights, and business process optimization. We will help you connect with industry leaders that will lead and support you through every step of your IIoT journey.

## What do we bring together?

**Deloitte Digital** is a recognized industry leader in IoT consulting and provides:

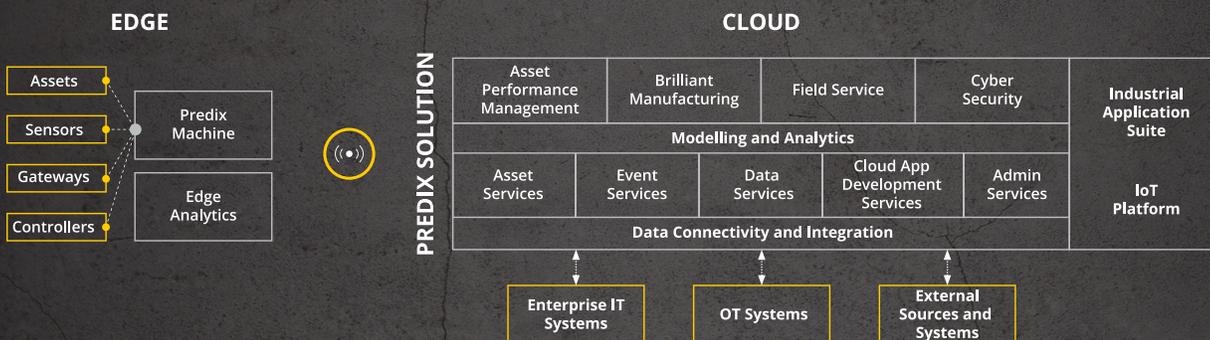
- Industry leading breadth of services to help you imagine, deliver, and run your digital transformation
- Unparalleled industry experience
- IT and OT domain knowledge
- A dedicated Predix practice
- Proprietary IP and an agile approach to speed up time-to-value
- A laser focus on business value and outcomes

**GE Digital** is a recognized leader in IIoT technology, platforms, and applications. Their contributions enhance our alliance by enabling:

- A market-leading IoT platform and suite of industrial digital applications
- An end-to-end security model
- Deep domain expertise in complex asset performance
- The strength of eight world-class businesses
- Extensive experience from internal digital transformation
- A world-class partner ecosystem
- An industrial digital marketplace of applications and microservices

## Together, our solutions can help:

- 1> Optimize asset performance and deliver predictive maintenance
- 2> Improve manufacturing operations efficiency and productivity
- 3> Transform field service for increased revenue and profitability
- 4> Gain insight from vast amounts of data
- 5> Create new revenue streams from data based products and services
- 6> Achieve rapid results from your digital transformation



# What we can do for you:

Combining Deloitte Digital's industry depth and service breadth with GE Digital's IIoT and Predix capabilities, we can design and deploy tailored IoT solutions, deliver measurable ROI throughout the enterprise, start implementing rapidly, and scale globally.

Through our value-focused end-to-end service offerings, we lead our clients through:



## Discovery and Strategy:

- Ideation Workshops
- Business Strategy
- Product Innovation
- Operational Improvement
- Business Cases
- Strategic Roadmaps
- Organizational Design



## Piloting:

- Identify Minimum Viable Products or Operational
- Improvements
- Iterative Pilots
- Rapid Agile
- Prototypes
- Implementation Roadmaps
- Security and Privacy Strategies
- Organization and Capabilities Gap Analysis



## Scale and Deployment:

- Architecture and System Designs
- Security Requirements
- Change Management
- UI Development
- Middleware and Application Development
- Big Data Analytics
- Agile Testing
- Launch



## Operations:

- Business and Technical Operations
- Iterative Improvements

## Contact us to get started:

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**Deloitte.**  
Digital



GE Digital  
Alliance Partner

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