

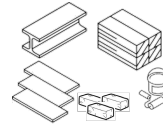
DigitalMIX

by Deloitte

DigitalMIX 2.0 is a suite of ready-to-use accelerators and pre-built components to speed up complex, multi-cloud lead-to-cash implementations for software and technology companies. DigitalMIX helps clients and delivery teams to reduce effort, minimize complexity and improve quality for software and technology companies - directly or within the context of private equity portfolios. DigitalMIX consists of a platform based on Salesforce, Salesforce CPQ, Oracle NetSuite or Cloud ERP, Boomi or MuleSoft, and associated technologies, supporting sales, billing, and financial operations. DigitalMIX is designed to achieve a 20-30% acceleration over a similar project without accelerators.

Standard Implementation

Produces a final deliverable that must be built from scratch.



VS.

DigitalMIX Kit

Start with an implementation kit based on leading practices



FEATURES

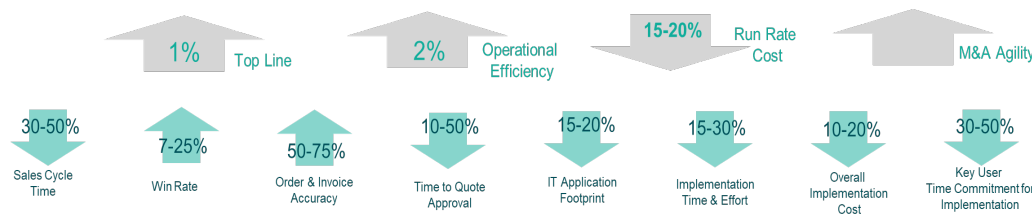
Leading practices for Sales, Service, CPQ, Billing, and Financial Operations using the leading cloud solutions (Salesforce, Salesforce CPQ, Oracle NetSuite or Oracle Cloud ERP and pre-integrated using Boomi or Mulesoft).

Pre-configured User Stories	
Front & Middle Office	330
Integration	20
Back Office	215
Total User Stories	565



BENEFITS / OUTCOMES

- Reduced Implementation Effort and Risk
- Faster TSA Exit Times
- Increased Operational and Process Efficiency
- State of the art scalable platform



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*Based on outcomes from previous DigitalMIX implementations. Subject to variability