



FSConnect Worker's Compensation

The FSConnect for Worker's Compensation solution enables carriers to transform their Sales, Service & marketing capabilities. This modern digital platform leverages Salesforce Financial Services Cloud (FSC), Salesforce to Guidewire connector and Mulesoft. This coupled with our industry expertise provides the carriers an ecosystem to reimagine a digital platform that delivers unified view of Policyholder view, enhanced lead generation, partner collaboration and industry leading omni-channel experiences to achieve growth, operational efficiency and market leading experience.

FEATURES

Consolidated view of all policyholders/partners

Exposes a unified view of cross-system data for policyholders/agents/partners around demographics, submissions, policies, claims, and interactions across channels

Book of Business Management for Agents

Ability to provide tailored home page views and smart book of business management for Agents to enable track the right leads/submissions at the right time

Guided Engagement & Quote Submissions

Guided engagement allows Agents to stay consistent with data collection and thereby gain efficiency by driving majority of the quote submission and conversion through straight through processing (STP). Also, allows an ability for the underwriters to handle manual conversion for any outliers

Pre-built Integrations with Core Systems (GW4SF)

Pre-built integrations leveraging AppExchange products like GW4SF and middleware tools like MuleSoft to connect Salesforce with core insurance platform(s) and transport lean Policyholder, Submissions, Policy, and Claim information to enable and deliver a "Connected Data" experience to agents, policyholders, and underwriter

BENEFITS



Established *"Single Source of Truth"* for Policyholder and Agency.



Seamless integration between CRM and transactional systems like Guidewire for Policy administration (*GW4SF*).



Enabled *360 view of Policyholder* information and their interactions.



Collaboration between Producers and Underwriters on a submission.



Enhanced Sales Planning abilities for Underwriters to target and manage interactions with Leads.



Real-time access of Policy, Claims and Billing information to Policyholders and Producers.

CONTACT

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