

Agent Advantage™ for Salesforce

The *Contract Agent* assist Contract Admin to streamline the contracting process.

BUSINESS CHALLENGE

Traditionally after the Quote has been accepted, coordinating contract signing becomes a complex task, requiring cross-team collaboration, manual processes, and careful attention to accurate and compliant contract terms.

AGENTIC SOLUTION

The Contract agent streamlines the contracting process by drafting initial agreements and incorporating all necessary clauses. The agent coordinates between the Contract creation team, and the customer to help ensure compliance and secure timely signatures from all stakeholders, driving efficiency and reducing risks.

VALUE PROPOSITION



Quote to Contract Creation

Streamline contracting by converting accepted quotes into accurate draft contracts - validated for products, quantities.



Improved Coordination ★

Agent driving the process among internal and external personas ensures a smoother signature process and less manual work for Sales/Contract team.



Faster Signature ★

Agent driving the quote management/approvals enables a more efficient process and a shorter overall quote lifecycle

AGENT CAPABILITIES



Draft Contract Creation

Create draft Contract based on the accepted quote, ensuring correct product, quantities, and all required contract details are accurately captured.



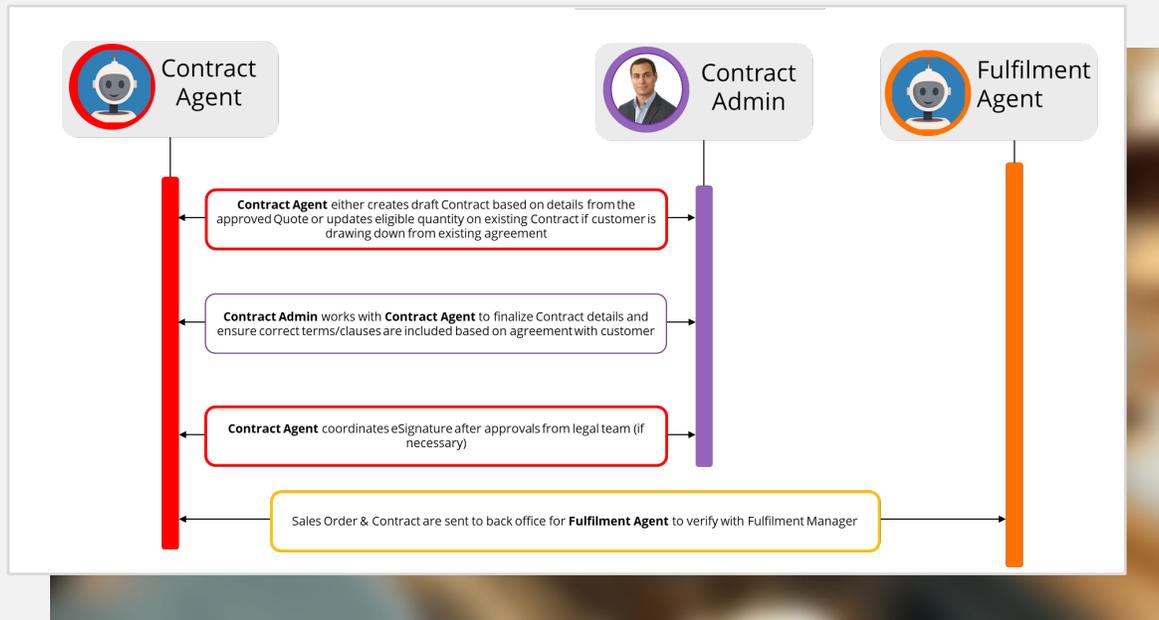
Coordinate eSignature ★

Send Contract to customer to sign and manage the eSignature process with notifications to relevant parties



Clause Management ★

Insert recommended clauses into the Contract and liaise with Contract team to ensure compliance.



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