

# Agent Advantage™ for Salesforce

The *Order Fulfilment Agent* assist the Fulfilment Manager with accurate order creation and verification process.

## BUSINESS CHALLENGE

Traditionally the order accuracy and cross-team coordination remain challenging, often leading to delays and errors in capturing order details. Front office teams also struggle with limited visibility into order status, impacting overall efficiency.

## AGENTIC SOLUTION

The Order Fulfilment agent helps ensure accurate order creation and verification across front and back-office teams, coordinates shipping for timely delivery, and keeps front office systems updated with real-time order and delivery status.

## VALUE PROPOSITION



### Improved Accuracy

Creating orders based on the related Quote and associated, reducing the risk of downstream errors.



### Enhanced Visibility ★

Automatic update of Order status across front and back office makes it easier for teams across multiple systems to stay aware of progress across order lifecycle.



### Efficient Fulfilment ★

Fulfilment processes accelerate when the agent handles documentation and coordinates shipping between teams on behalf of human staff.

## AGENT CAPABILITIES



### Order Management

The order is automatically generated using information from the Quote and the signed sales agreement or contract with the customer.



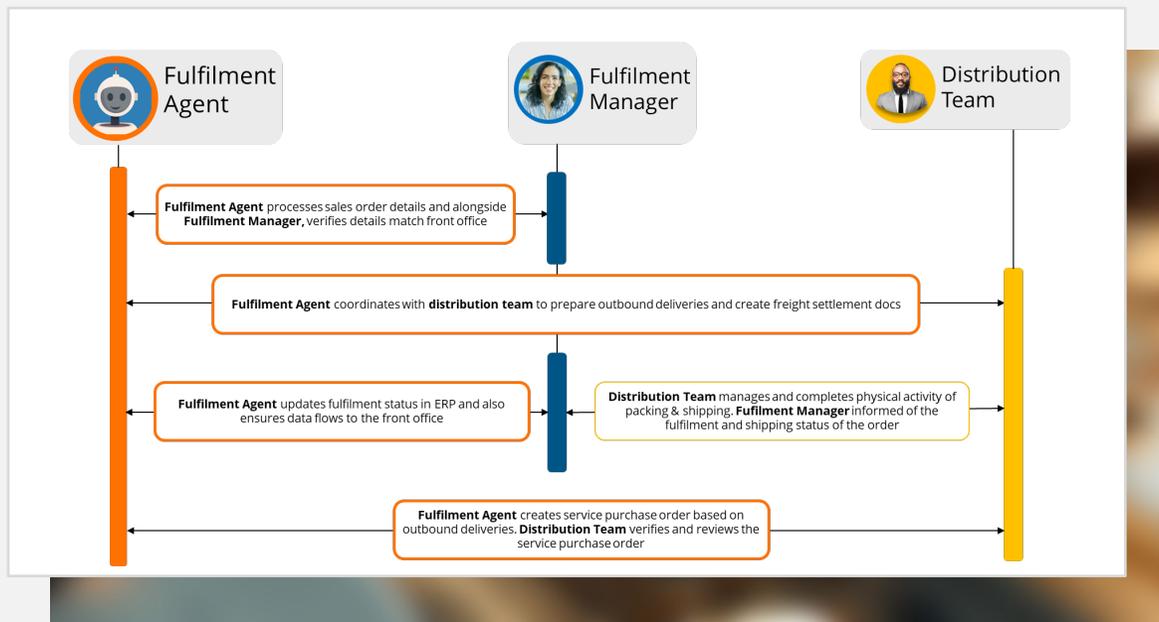
### Shipping Coordination ★

Drive coordination of outbound delivery with distribution team and create freight documents & purchase orders on their behalf



### Front Office Sync ★

Automatically transmit the order to the back office with accurate details, while continuously updating the front office on fulfillment progress.



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