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Digital

FSConnect

Commercial Banking

FSConnect for Commercial Banking offers a tailored solution, leveraging Salesforce Financial Services Cloud to build custom, efficient, and cost-effective Loan Origination Systems. This approach addresses the critical need for personalized, scalable loan processing capabilities, enabling banks to enhance operational efficiency, improve customer experience, and maintain competitive advantage in a rapidly evolving market.

FEATURES

Digitized client Onboarding

Enhance the client onboarding experience for bankers by adoption of a digital platform, phasing out the manual paper-based approach.

Customer360

Enable a comprehensive, Multi-dimensional view of the client profile for enhanced service personalization and decision-making.

Configurable business rules engine for document management

Automated determination of the requisite list of collaterals required for processing the loan applications through a customizable business rules engine.

Customer Portal | Digital document submission

A customer facing portal to facilitate online document submission and real time application tracking to optimize the customer self service and accelerate loan processing cycles.

Document management

A configurable document checklist generator that uses the customer information to determine the necessary documents required to be submitted. Enhanced document management for the Relationship Manager by offering the capability to efficiently review customer-provided documents, allowing for seamless acceptance or rejection.

BENEFITS



Increased speed to Implementation and business process re-design



Robust monitoring and workflow capabilities allow for better account and pipeline management



Increased visibility into customer and company data to enable intelligent actions and decision making



Personalized experiences for both business users and customers make interactions simplified and intuitive



Reduction in loan defaults as result of advanced workflows and monitoring
Automation of tasks and activities reduces the number of manual processes and increases speed of collaboration

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